



TASINVEST

GATEWAY OF OPPORTUNITIES

LAUNCESTON AIRPORT TRANSLINK PRECINCT

LOGISTICS AND INDUSTRIAL HUB IN NORTHERN TASMANIA





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WELCOME TO THE LAUNCESTON AIRPORT TRANSLINK PRECINCT



Tasmania's internationally acclaimed natural environment and renowned premium quality produce open up a world of opportunities for visitors and investors alike.

Located in the picturesque north of the state is Tasmania's second largest city, Launceston. Home to a highly skilled workforce and multi-award-winning airport, it is an ideal gateway to access rapidly growing domestic and global markets.

Strategically located adjacent to Launceston Airport is the TRANSLink Precinct, a light-industrial and commercial precinct for manufacturing, warehousing, transport and logistics for export industries. Already home to numerous businesses, the Precinct has grown in profile as a platform to access Asian markets, and has the added benefit of being a short drive from northern Tasmania's deep water shipping port at Bell Bay.

Launceston City is just fifteen minutes' drive from the airport, with the north of the state attracting many domestic and international visitors year-round. It provides access to a skilled and stable workforce, quality infrastructure and an exceptional quality of life for residents.

The Tasmanian Government is committed to creating jobs and economic opportunities around the state, and we welcome the opportunity to hear your proposals and discuss the opportunities that the Launceston Airport TRANSLink Precinct and Tasmania have to offer.

A handwritten signature in black ink that reads "Michael Ferguson". The signature is written in a cursive, flowing style.

Michael Ferguson MP
Minister for State Growth

INTRODUCTION FROM NORTHERN MIDLANDS COUNCIL MAYOR



Welcome to the beautiful Northern Midlands: Tasmania's historic heart. It is with pride that I present the Launceston Airport TRANSlink Precinct Prospectus.

Our municipal area is rich in agricultural resources, and natural and built heritage. Vibrant historic towns and villages blend in with the surrounding rural landscape. Our residents enjoy an enviable lifestyle – rural living within easy reach of the services and facilities in Launceston city.

The council is committed to promoting sustainable economic development in the Northern Midlands. We support diverse, innovative, independent business and industry. We thrive on our strong, collaborative regional partnerships. Our ongoing infrastructure growth builds capacity and contributes to our economic sustainability.

From local small family owned businesses through to multi-million dollar enterprises, the Northern Midlands offers a compelling case for investment.

Nowhere is this more evident than the Launceston Airport TRANSlink precinct that has grown from a small nucleus of low-key business developments in the 1980s, to a thriving business estate where a diverse and growing range of businesses prosper and succeed collaboratively.

The precinct affords those choosing to develop in, or relocate to, TRANSlink the benefits of a strategic central location in the state. The precinct's competitive advantages include close proximity to major transport systems (road, air and sea), and extensive flat development sites separated from residential areas, quality infrastructure, and a user-friendly planning scheme that fast tracks development.

The council's progressive 'can do attitude' is further reflected in the attractive TRANSlink rates and incentive scheme which has significantly encouraged investment and development in the precinct to date, and will continue to drive investment and development into the future.

The future for TRANSlink is one which the Council has high aspirations. These include collaborating across all levels of government and with the private sector to develop a rail spur linked to a precinct terminal, and the provision of natural gas to the precinct and Launceston Airport.

The Launceston Airport TRANSlink precinct is the perfect location for your business. We warmly invite you to share in the ongoing success of the precinct and the Northern Midlands region.

M Knowles

Cr Mary Knowles

Northern Midlands Council Mayor

TRANSLINK, NORTHERN TASMANIA AND BEYOND

An enviable mix of business and lifestyle

The Launceston Airport TRANSLink Precinct (“the Precinct”) is centrally located in northern Tasmania, approximately 15km from the City of Launceston. With a population of over 110 000 people, Launceston is northern Tasmania’s largest city and the second largest in the state after the capital Hobart.

The Precinct is home to the award winning Launceston Airport, northern Tasmania’s largest airport and ranked in the top 12 airports in Australia in terms of passenger numbers.

Nearly 100 established businesses are accommodated within the Precinct and airport, ranging from local to multinational companies. These businesses are supported by skilled employees working in a variety of industries and services from logistics, transport, and warehousing to manufacturing, construction, and wholesale trade.

The Precinct covers over 350 hectares of land and consists of around 60 hectares of flat, shovel ready, vacant parcels for new commercial and industrial type businesses. These parcels range from approximately 2 500m² to just over 27 hectares enabling a variety of small to large scale development options. An additional 90 hectares is earmarked for future development and a further 130 hectares are potentially available pending examination of land use and demand requirements.

Launceston Airport also has landside areas of around 7.5 hectares available for business development.

More broadly, the Precinct is located in the northern Midlands region of Tasmania. Covering an area of around 5 130 square kilometres, it is one of the largest and most diverse municipalities in Tasmania. In close proximity to the City of Launceston as well as home to extensive grazing lands renowned for fine wool production, rich agricultural river flats and historic towns and villages such as Evandale, Perth, and Longford, the region offers a tremendous range of affordable rural-urban lifestyle choices.

This is enhanced by accessibility to quality services such as schools, medical facilities, accommodation, banking and dining options as well as a range of leisure activities including bush walking, golf courses and world class trout fishing.

On a macro level, Launceston, northern Midlands and the north-east region, accommodates almost 30 per cent of Tasmania’s businesses and over one quarter of Tasmania’s population.

The region, and Tasmania more broadly, are set to benefit greatly from recent investment in a number of regional irrigation schemes. Over \$300 million has been invested in the recent roll-out of 10 completed tranche one schemes and a further \$190 million is sought for five proposed tranche two schemes, enabling more reliable and intensified agricultural production of fresh produce and higher value niche products.

These irrigation schemes present significant opportunities for the northern Midlands and Midlands region as traditionally they receive less rainfall than other areas in Tasmania. The surety of water supply provides the opportunity for the northern Midlands to be transformed into a major premium food production area through horticulture, dairy farming and expanded field crops. This has the potential to generate higher incomes and additional jobs compared to the beef and wool grazing enterprises which have traditionally occurred in the region.

Flow-on benefits are expected for downstream food processing, as well as transport and storage for both farm and processed produce. In turn, these will present opportunities for continued investment in areas such as logistics, storage, warehousing, refrigeration, distribution facilities, and food manufacturing facilities.

Particular opportunity exists for exporting high-end perishable produce into under-serviced domestic markets as well as into the Chinese market. With a burgeoning Asian (and particularly Chinese) middle class there is increasing demand for premium, fresh produce. Combined with the recent implementation of a series of Free Trade Agreements, including the Chinese Australian Free Trade Agreement (ChAFTA), the Precinct is well placed to capitalise on these opportunities with its close proximity to key transport systems (air, road, rail, sea).



FAST FACTS – NORTHERN TASMANIAN REGION

Population	143 544
Total area	19 975 sq. km
Key industries	Manufacturing, agriculture, and construction
Size of economy (Gross Regional Product)	\$6.217 billion
Median resident age	42
Median annual family income	\$41 992

FAST FACTS – CLIMATE INFORMATION (AVERAGES)*

Season	Maximum temperature (°C)	Rainfall (mm)
Annual	18.2	606.7
Summer	24.1	36.6 per month
Autumn	18.5	49.1 per month
Winter	12.3	65.4 per month
Spring	17.7	51.1 per month

*Launceston Airport Weather Station – Elevation 167m



THE TRANSLINK AND TASMANIA ADVANTAGE

The Launceston Airport TRANSLink Precinct offers so much to investors. Accessibility, established infrastructure, a diversified business base, and home to northern Tasmania's largest airport.

Ideally suited to transport, logistics, warehousing, manufacturing, light-industrial activities and commercial activities, the Precinct presents many compelling reasons for businesses to establish, relocate or expand their operations. These include:

- ease of access to the Launceston Airport as well as close proximity to other major transport systems (road, rail and sea) enabling 'just-in-time', reliable and punctual delivery of goods and services
- co-location benefits and supply chain efficiencies with around 100 businesses already located in the Precinct and airport
- a short commute to the major population and service centre of Launceston, Tasmania's second largest city
- excellent connectivity to established infrastructure services
- a wide range of "shovel ready" land parcel sizes at affordable prices
- land appropriately zoned for industrial use
- adequate buffers to residential areas allowing for 24/7 operations.
- a proactive council with a strong focus on supporting and assisting businesses
- a user-friendly planning system to expedite development approvals
- a highly competitive rating and fees schedules with the Northern Midlands Council open to negotiation of fees for large developments
- access to the region's stable, multi-skilled and proficient workforce with a proven track record of dealing with the complexities and requirements of multinational companies.

In addition, Tasmania has a number of key competitive advantages for investors including:

- the lowest aggregate land and accommodation costs in Australia
- the best industrial relations record in Australia in terms of days lost to disputes over the last decade
- one of the lowest business taxation ratios in Australia
- a transparent and streamlined development approval processes
- an independent and transparent environmental regulatory regime
- low sovereign risk
- a safe and secure island benefiting from its geographical location.

PRECINCT CASE STUDY

Statewide Independent Wholesalers Ltd Tasmania Regional Distribution Centre

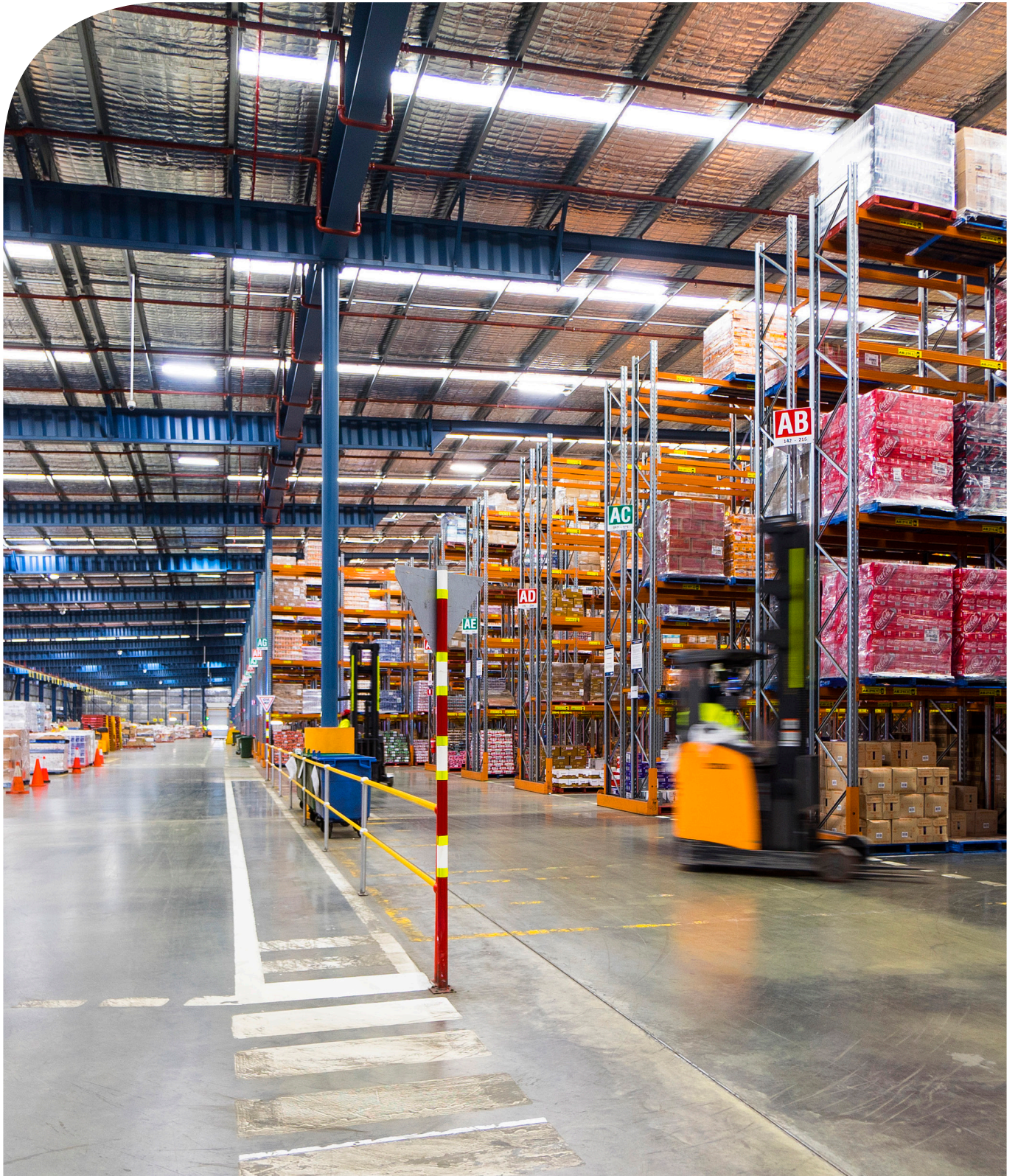
Located at the TRANSlink Precinct is Statewide Independent Wholesalers Ltd's Tasmanian Regional Distribution Centre ("TasRDC").

Statewide Independent Wholesalers is a unique 60-40 joint venture between Woolworths Ltd and Tasmanian Independent Retailers. Its 46 000m² state-of-the art TasRDC is Tasmania's largest grocery distribution centre, supplying approximately 180 independent supermarkets, 32 Woolworth supermarkets, and 32 BWS liquor stores.

The TasRDC receives, stores and dispatches a range of cigarette, grocery produce and liquor goods. Employing approximately 300 staff, the TasRDC handles around 22 million cartons per annum (approximately 292 000 pallets per annum) as well as hosting around 600 truck movements a week.

The facility was commissioned in February 2012, at a cost of around \$83 million. The decision to construct and operate at the TRANSlink Precinct was a result of extensive due diligence undertaken by the company. The location was chosen because it represents one of the most efficient points in Tasmania to distribute to all parts of the state.

The TasRDC facility at TRANSlink continues to play a significant role in the success of Statewide Independent Wholesalers Ltd which has grown from annual revenue of \$30 million in 1981 to currently around \$1 billion.



LAUNCESTON AIRPORT – GATEWAY TO NORTHERN TASMANIA

A strong vision for the future, sustained and continued investment, and the increasing international appeal of Tasmania as a destination, is ensuring that the award winning Launceston Airport continues its reputation as one of Australia's leading major airports.

Launceston Airport is the principal airport and the key gateway for northern Tasmania.

With a proud history dating from the early 1930s, the airport has benefited from sustained and continued investment. It has 20 000 regular passenger transport movements per year involving A320, Boeing 737-800, Dash8-400, ATR and Metroliner aircraft servicing Melbourne, Sydney, Brisbane, as well as Wynyard (Burnie), Flinders Island and King Island.

Last financial year more than 1.33 million passengers passed through the airport with recent growth propelling the airport into the top 12 airports Australia-wide in terms of passenger numbers. These are projected to grow to 1.55 million by 2020 and 2.49 million by 2035, ensuring the critical importance of Launceston Airport to the prosperity of the northern Tasmanian region and the Precinct, while providing additional opportunities to supply services directly or indirectly related to the airport.

As a testament to the services, operations and management of the Launceston Airport, and the transformational improvements made in the 12 months ending June 2015, Launceston Airport won the Australian Airports Association Major Airport of the Year Award major airport is defined by the Australian Airports Association as a non-capital city airports with annual passenger volumes between 500 000 and 7.5 million.

Launceston Airport provides a range of airfreight services and is located less than one hours' flight from Australia's leading air freight exporter, Melbourne Airport which accounts for around 37 per cent of Australia's international air freight exports.

Approximately 75 per cent of the Launceston air freight uplift is carried on dedicated Qantas freighter aircraft. The remainder is carried in the belly of passenger aircraft including in containers on Jetstar aircraft and in bulk on Virgin and QantasLink aircraft.

Qantas Freight's current services include eight dedicated freighter aircraft per week with uplift capabilities of approximately 10 tonne per flight to Melbourne and beyond. Qantas Freight also has access to the belly space in all Jetstar regular passenger transport services ex Launceston which currently provides another 56 tonnes per week direct to Melbourne, Brisbane and Sydney and increases at peak times.

It offers a number of different services including priority, overnight, classic, fresh, animal and custom services, with the facility open to the public from 5am Monday morning through to 8.30pm Friday evening for operational requirements and to service all freighter flights during this time. Qantas Freight Launceston freighter service also includes a dedicated BAE-146 freighter aircraft exclusively for StarTrack and Australia Post customers.

Virgin Australia provides cargo acceptance and handling services at its facility in the southern precinct of the airport and carries freight in the belly of the regular transport aircraft. Virgin Australia Cargo has introduced a dedicated B737 dedicated freighter service to and from Melbourne and onwards to Perth from September 2016.

Sharp Airlines provides regular mail and freight services on its Metroliner aircraft to and from Flinders Island and King Island.

Significant investment was recently made in upgrading air freight facilities and enhancing its capabilities.

Other airport improvements include a \$6 million upgrade of its southern freight apron with capacity for round the clock freighter aircraft on three bays. Each can accommodate freighter aircraft of Maximum Take Off Weight (MTOW) of 80 000kgs or less (the equivalent of a fully loaded B737-300 freighter).

The current Qantas Freight Launceston facility was recently upgraded to include 1 000m² of undercover warehouse, 40m² of refrigerated capacity, 400m² of office space and 2 250m² of truck turning hardstand as well as direct access to the tarmac. The facility can hold two freighter aircraft units or 18 pallets in chillers and up to 30 aircraft units at any one time across the facility.

The airport runway was also resurfaced in early 2015 at a cost of \$11.5 million.

FLIGHT TIMES FROM LAUNCESTON TO MAJOR CENTRES			
City	State	Approximate flight time*	Number of stops
Melbourne	Victoria	55 minutes	Direct
Sydney	New South Wales	1 hours, 45 minutes	Direct
Brisbane	Queensland	2 hours, 40 minutes	Direct
Canberra	Australian Capital Territory	2 hours, 5 minutes	1 stop
Adelaide	South Australia	2 hours, 25 minutes	1 stop
Perth	Western Australia	5 hours, 15 minutes	1 stop
Darwin	Northern Territory	5 hours, 30 minutes	1 stop

*Flight times are approximate only and reflect "sector times" only and, where applicable, do not take into account time taken in relation to connecting flights. Actual times will vary depending on aircraft, connections, weather conditions and route.

TESTIMONIAL

“The idea of TRANSlink was to have a zoning and an area in place where the normal procedures for applications and permitted uses were streamlined dramatically. For instance when we started our subdivision there we were able to put an application into council and at the same time one of the purchasers was able to put in their building application.”

Robert Harrison, Launceston Airport TRANSlink Precinct

“The TRANSlink area has proven to be a hub that can accommodate a range of businesses and one that offers transport links to all parts of the state and interstate via both road and air.”

Ben Humphreys, Harrison Humphreys Real Estate

“We find in this location that we can do a lot of work for other companies such as transport companies and freight companies. It’s a hub here.”

Russell Fyfe, Cosway Project Service



EXCEPTIONAL CONNECTIVITY

Launceston Airport TRANSlink Precinct is readily accessible by key modes of transport, offering seamless access to domestic and international markets.

ROAD

The Launceston Airport TRANSlink Precinct is in northern Tasmania, 15 kilometres from the City of Launceston. It is well connected via a network of roads to all Tasmanian cities and major ports and is two and a half hours or less drive from 90 per cent of Tasmania's population.

Adding to the appeal, the Precinct is situated within a few minutes' drive of the Midland and Bass Highways. Designated as part of National Highway One, these highways cater for heavy transport vehicles such as B Doubles. These highways respectively provide easy access to and from the City of Devonport and the Port of Devonport (one hour and 10 minutes), City of Burnie and the Port of Burnie (one hour, 45 minutes), the capital city Hobart (two hours, 15 minutes) and also the Port of Bell Bay (45 minutes).

SEA

The Precinct has convenient access to two major Tasmanian ports, Bell Bay and Devonport, both of which are around one hour away. In turn, each port is ideally situated less than 250 nautical miles from the Port of Melbourne, Australasia's largest maritime hub for containerised, automotive and general cargo, providing an important linkage to Australia's extensive rail network.

The Port of Devonport, located near the mouth of the Mersey River, is situated one hour and 10 minutes' drive from the Precinct. It is Tasmania's second largest port in terms of freight throughput with over 3.6 million total freight tonnes and around 208 000, twenty-foot equivalent units (TEUs) handled annually.

With over 800 ship calls per annum, the port provides for a range of domestic and international uses including container services, general cargo, fuel import/export, cement import/export and passenger ferry services.

Significant infrastructure exists at the site including general storage facilities as well as cement and wheat silos. The port benefits from an adjacent bonded warehouse and storage facilities, as well as a fully accredited Australian Quarantine and Inspection Service (AQIS) Wash Bay. The port is both accessible and navigable being situated 1.5 nautical miles from the open sea with a draft of up to 9.0 metres.

The Port of Bell Bay with its deep water access and laydown areas is a major port for domestic and international bulk goods, as well as container services and is located 45 minutes' drive from the Precinct. With total freight throughput of over 3.2 million total freight tonnes per annum, the port has significant infrastructure capable of handling bulk and container freight movements as well as providing full port services including pilotage, towage, fuel, provisioning, stevedoring, quarantine and maintenance. The port is accessible and navigable, with draft of up to 11.5 metres and an average tidal variation of 2.3 metres.



RAIL

TasRail operates safe, reliable and competitive freight rail and logistics services statewide. With over 611 kilometres of operational lines, the network is a narrow gauge single rail line, providing access to a significant proportion of Tasmania's cities and major towns. TasRail's South Line and Western Line converge at the southern end of the Precinct. The rail network is able to be accessed at this location via TasRail's terminal and loading facilities.

Further discussions are occurring between TasRail and the Northern Midlands Council for the potential development of a satellite rail terminal facility in the heart of the Precinct. This would see direct access to rail facilities within the Precinct and provide even greater accessibility for businesses.

ELECTRICITY SUPPLY

Electricity supply is available to all land titles in the Precinct with a 22kV distribution line from the Hadspen Substation. There is backup supply via a 22kV feeder from the Norwood Substation. The Precinct also benefits from a large proportion of the electricity mains being underground.

Tasmania is in the enviable position of generating the majority of its electricity needs from renewable sources. This occurs predominately from Tasmania's extensive hydro generation and storage schemes, but also with significant contributions from Tasmanian wind farms. Tasmanian renewable energy is also exported via the Basslink undersea cable to assist in meeting interstate demand, with the interconnector also used to import electricity.

WATER AND WASTE TREATMENT

The Precinct is well serviced with a treated water supply and benefits from Tasmania's significant water resources. It is worth noting that while Tasmania represents only 0.9 per cent of Australia's land area the state has approximately 12 per cent of the nation's total freshwater resources.

Mains water is available to the Precinct with a 150mm diameter pipe size running throughout the Precinct. Sewerage infrastructure is also available throughout the Precinct with sewer main pipe sizes ranging from 150mm to 225mm in diameter. Subject to the relevant approvals, infrastructure is accessible for connection to treated water supply as well as the disposal of waste water for businesses seeking to establish in the Precinct.

NBN

The National Broadband Network (NBN) services are available within the precinct for connection.

Tasmania was the first state in Australia to benefit from being connected to the NBN. This super-fast broadband technology provides Tasmania with the speed and integrity of digital technology demanded by business and industry in the 21st century.

FUEL

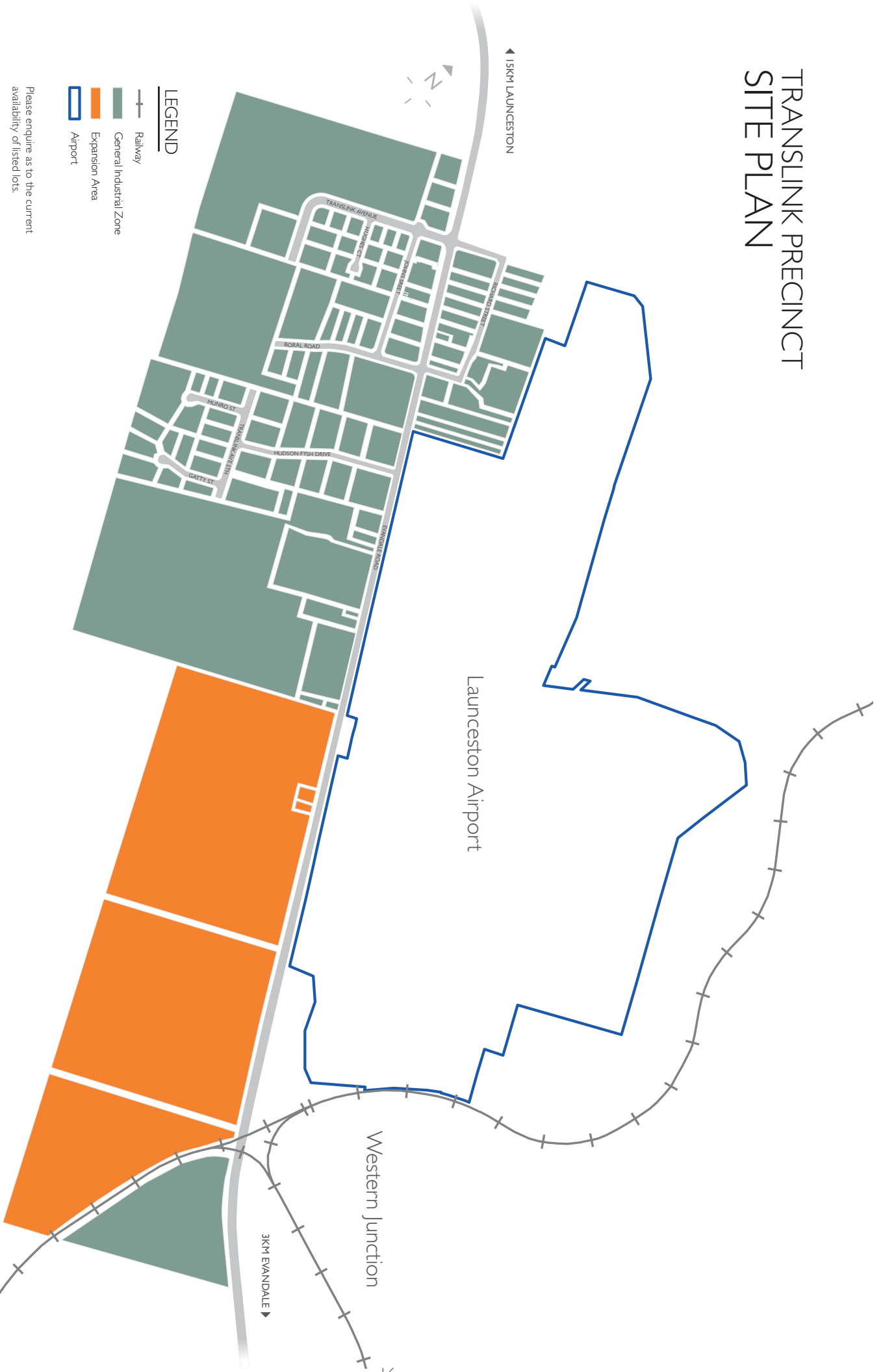
The Precinct benefits from service station facilities located within it. Providing extended opening hours, the Precinct's service station offers a range of fuel varieties including diesel, unleaded and premium unleaded.

Twenty four hour access to fuel is also available in Launceston (15 minutes' drive) or located at key points on the major highway approaches to the Precinct including at Epping Forest (20 minutes' drive) and Westbury (30 minutes' drive). Twenty four hour card access to fuel at Breadalbane (5 minutes' drive) is due to be available from late 2017.

Tasmania also benefits from a network of 24/7 liquefied natural gas (LNG) refuelling stations strategically located around the state for use by the heavy transport sector. The nearest 24/7 LNG refuelling station is located at Westbury (30 minutes' drive).



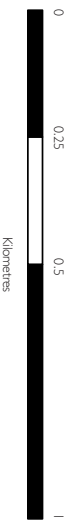
TRANSLINK PRECINCT SITE PLAN



LEGEND

- Railway
- General Industrial Zone
- Expansion Area
- Airport

Please enquire as to the current availability of listed lots.



TRANSLINK PRECINCT INFRASTRUCTURE SERVICES



Disclaimer: This map is a visual representation of services ONLY. The exact location of all services and utilities should be verified by the responsible authority.

LEGEND

- Stormwater Pipes
- Sewerage Mains
- Water Mains
- Telstra Cable
- Optus Cable
- Low Voltage Underground Cables
- High Voltage Underground Cables
- Overhead Powerlines

PRECINCT LAND – FEATURES AND BENEFITS

As a result of careful planning, a range of shovel ready, appropriately zoned and competitively priced land is available and ready for development.

The Launceston Airport TRANSlink Precinct offers a range of fully serviced, competitively priced, easily accessible land parcels available for development. The vast majority of this land is flat with only 0.5 hectares having a slope of more than 10 per cent. Currently there are around 30 vacant parcels representing approximately 60 hectares with all vacant parcels greater than 2000m² in size.

Outside of the actual airport complex, there are approximately 80 businesses already established in the Precinct with the vacant parcels owned by a variety of freeholders. Subject to negotiations, a range of tenure options are possible including freehold or leasehold options.

In addition to the already available parcels in the Precinct, the Northern Midlands Council has a further 90 hectares identified in a defined expansion area and an additional 130 hectares earmarked for future investigation. Preliminary work has been conducted regarding the number of lots and their respective sizes for these areas. These plans are currently in draft form and, subject to negotiation, with the potential for larger lots to be created. The Northern Midlands Council is a proactive council that understands the needs of business and welcomes further discussions with proponents regarding these areas.

The Precinct is zoned “General Industrial” under the Northern Midlands Interim Planning Scheme 2013 and allows for a range of permitted and discretionary uses. As a reflection of the unique characteristics, location and strategic vision for the Precinct, the Northern Midlands Council, via the Planning Scheme, have assigned a Specific Area Plan Overlay. This Overlay provides detailed guidance as to usage and development of the area to further assist businesses looking to establish and benefit from the Precinct’s key attributes.



These guiding principles include:

- catering primarily for storage, transport and industrial uses
- providing an area within which business-support facilities for the Precinct and airport operations can locate
- providing opportunities for the development of accommodation adjacent to and serving the airport
- providing for a limited range of retail or other activity, which supports storage, transport and industrial uses or which can demonstrate that the location offers a particular strategic advantage
- providing for industrial and commercial uses and developments which serve the strategic needs of the Launceston and Northern Midlands region and the state, and which would derive a particular benefit from a location having proximity to Launceston Airport, access to the state's road and rail network and links to the port of Bell Bay.

Given the close proximity to the airport, the Precinct is also subject to the Australian Noise Exposure Forecast Overlay. This is an Australian Government measure required for land use planning to indicate the type of new development activity allowed in an area close to an airport. In general terms, commercial and industrial activities, given their non-residential nature, are the most welcome activities within close proximity to airports.

While the complexity of development applications varies, the Tasmanian system compares very favourably with other Australian states. Statutory approval periods are 28 days for permitted developments and 42 days for discretionary developments with actual processing times reported to be well within these limits.

In 2013-14 the average time across the state for processing permitted applications was 18 days and for discretionary applications it was 33 days.

Tasmania is also undergoing major planning reforms to introduce a faster, fairer, cheaper and simpler planning system through preparing a single statewide planning scheme which will provide over 80 per cent consistency in planning controls across local councils. These reforms will provide investors with certainty and consistency in the planning controls irrespective of where they are seeking to invest.

For additional information regarding the TRANSlink Precinct, including the available land and lot sizes, please visit www.sgsep.com.au/maps/NDTIndustrialLand/translink.html





A STABLE, EDUCATED AND SKILLED WORKFORCE

Continuously evolving to meet the complex needs of multinational and local businesses, the northern Tasmanian workforce has a well-earned reputation of being highly skilled, committed and technically proficient.

The northern Midlands and wider northern Tasmanian region has a stable and skilled workforce with a population of around 90 000 at working age. The Precinct has access to a range of employees from professionals, technicians, engineers, administrative support, through to construction workers, tradespeople, labourers and apprentices, as it is only a short 10-15 minute commute from the significant population centre of Launceston.

The top three industries in the region by employment are manufacturing, agriculture/forestry /fishing and transport/postal/warehousing. Manufacturing makes up around 17.3 per cent of total employment in the northern Midlands region.

The workforce as a whole, benefits from the strong education culture that is fostered by Tasmanian education facilities. With large numbers of the northern Tasmanian population studying in tertiary, technical or other post school education, there is strong regard for education in the region.

The region benefits from the presence of a number of high quality educational facilities. The University of Tasmania, which consistently ranks in the top 10 research universities in Australia and within the top two per cent of universities worldwide, has four campuses, the second largest of which is located in Launceston, offering graduate and post-graduate qualifications.

A number of campuses of TasTAFE, one of Australia's 10 largest Registered Training Organisations (RTOs) are situated in Launceston. TasTAFE provides vocational education and training for the region's workforce and ensures that employers are supported through continuously improving the productivity of their workforces.

Adding weight to the breadth of regional educational facilities is the Australian Maritime College (AMC), Australia's national centre for maritime education, training and research. It has campuses in Launceston and Beauty Point.

It is one of the seven founding members, representing the five continents of the world, of the International Association of Maritime Universities (IAMU). The AMC offers vocational certificates, graduate and post-graduate qualifications via specialist teaching, learning and research facilities in and marine maritime related fields.

RATES AND INCENTIVES

The Northern Midlands Council has developed an incentive scheme to encourage investment and development in the region, reflecting its commitment to business.

For rating purposes, the Tasmanian Valuer General provides the council with the capital value of the site and also its Annual Assessed Value (AAV), often around 9-10 per cent of the capital value. Council rates are calculated as a percentage of the AAV, including a general rate (0.095 cents in \$AAV) and a fire levy (0.00355 cents in \$AAV), plus a waste charge (\$105) \$ figures are current as of publication date.

The following examples from 2015/16 give an indication of likely rates:

Capital value	\$4 700 000	\$6 800 000	\$9 000 000
AAV	\$425 590	\$650 702	\$903 370
General Rates	\$40 431	\$61 816	\$85 815
Fire Levy	\$1 510	\$2 309	\$3 206
Waste Levy	\$105	\$105	\$105
Total	\$42 046	\$64 230	\$89 126

As an incentive for new development, the council provides a remission to industrial/commercial development as follows:

If the general rate increase is greater than \$20 000 then

- for a three year period, 75 per cent of the general rate increase paid and 25 per cent of the general rate increase reserved for use on off-site works nominated by the ratepayer (provided the works agreed to by the council)
- reserved funds remain for five years, after which the balance shall be absorbed into general revenue, or
- if the general rate increase is greater than \$5 000 but less than \$10 000, then 75 per cent of the rate increase paid for a three year period.



BUSINESSES IN THE PRECINCT

Nearly 100 businesses and organisations have already chosen to establish in the Launceston Airport TRANSlink Precinct, attesting to the tremendous location and features on offer.

Business name	Activity
ABC Car Hire	Car rentals
Advance Car Rentals	Car rentals
AFI Logistics	Local, trans-Bass Strait and international freight movements
Agline	Irrigation and reticulation services
AGS	Cargo handling services
Airport Maintenance Service	Maintenance services
Airport Storage Units	Storage
AirServices Australia	Air traffic control and aviation rescue fire fighting
Annie's Takeaway & Cafe	Takeaway café
Arrow Ground Handling	Ground handling services
Aus Flight Handling	Ground handling services
Australia Pacific Airports (Launceston)	Airport owner and operator
Avis Rent A Car	Car rentals
AVTAS	Refuelling services
Baker Civil Contracting	Civil construction
Bare-Co	Vehicle spares and accessories
Bayturn Distribution	Distribution warehouse
BCS Group	Baggage systems maintenance and management
Bearcat Tyres	Tyres and tyre fitting service
BIS Industries	Quarry products and specialised logistics
Budget Car Rentals	Car rentals
Bureau of Meteorology	Weather forecasting
Central Choice Foods	Food wholesaler and distributions
Cosway Project Services	Mechanical engineer and project management

Business name	Activity
Davies Brothers Direct	Newspapers
Direct Freight Express	Freight services
Elders Ltd	Agricultural services
Elgas	Distributors of liquefied petroleum gas and gas service providers
Elite Concrete	Concrete contractors
Emirates Leisure Retail	Food and beverage terminal concession
Europcar	Car rentals
Extraquip	Excavating and earth moving equipment
FAME Foley Industries	Metal fabrication
Flick Morris Pest Control Services	Industrial, commercial and domestic pest control services
Freshline Marketing and Catering	Catering, bar services, food and beverage wholesalers
GJ Engineering	Consulting and marine engineers
Haywards	Steel fabrication and construction
Hertz Australia Pty Ltd	Car rentals and ex-rental sales
Impact Promotions Products	Suppliers of customised promotional products
Intertek Metaserv Pty Ltd	Metallurgists and metal spraying electrical contractors
Island Resources	Suppliers of sand, soil and gravel
ISS Security	Passenger and baggage security services
Jetstar Airways	Air passenger transport and cargo
Komatsu Forest P/L	Excavating and earth moving equipment
Landmark	Suppliers of agricultural products and services
Launceston Hangar 17 Distillery	Whiskey production
LIP Engineering Pty Ltd	Precision engineers and machinists
LS Travel Retail Largadere	Speciality shopping terminal concession
McElligotts	Industrial blasting and protective coating contractors
Midlands Plumbing	Plumbing services
Nik Bowman Building & Joinery	Building and Joinery services
Northern Smash Repairs	Panelbeaters

Business name	Activity
NTLAS	Ground handling services
NuFarm	Agricultural products, farm chemicals
Qantas Link	Air passenger transport and cargo
Redspot Car Rentals	Car rentals
Road Runners Transport	Tasmania wide courier distribution and storage
Roberts Ltd Wool Store	Bulk wool store
Ron Carter Caravans	Caravans, campers, motorhomes and trailers retailing and service
Royal Flying Doctor Service	Air medical evacuation and movement services
Roy Gripske and Sons	Power tools and spares
Selective Car Rentals	Car rentals
Sharp Airlines	Air passenger transport and cargo
SRT Logistics	Refrigerated transport services
Stacpoole Enterprises Pty Ltd	Drilling contractors
Statewide Independent Wholesalers	Suppliers of frozen, chilled and dry groceries



Business name	Activity
Supagas	Gas suppliers
Tankworld	Poly and fibreglass tanks, 225 litres to 45 000 litres
Tas Freight	Door-to-door service Australia wide, warehousing and storage
Tasmanian Aero Club	General aviation and pilot school
Tasmanian Engineering	Specialises in steel fabrication, machinery installations
Tasmanian Irrigation	Irrigation Scheme development and operations
Thrifty Car Rentals	Car rentals
TNT	Domestic and international freight and parcel delivery
Turners Blackwood Furniture	Speciality timber furniture manufacturing and retailing
TYREMAX	Tyre wholesaler
United Western Junction	Service station and autowash
Valley Tas	Irrigation and Reticulation Systems
Virgin Australia	Air passenger transport and cargo
Vos Construction	Construction and Joinery services
Woolston Printing	Graphic design and printing



CONTACT DETAILS

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